



Global Satellite Solutions

Partners

Partner
Testimonials

Partner Testimonials

NewSat provides partners with access to an extensive range of satellites and world-class Teleport facilities, to meet their individual communication requirements.

NewSat has a proven track record in delivering fast, reliable and ROI driven satellite communication solutions, to a diverse range of partners.



"NewSat is one of our preferred partners because we know their service meets our stringent service provider requirements. They offer flexibility, great response time and proven customer service. NewSat responds with the sense of urgency we require and expect from our providers. We really appreciate NewSat's assistance with our operations in Perth, Australia."

Dean Last, Director of Operations – CapRock Communications, Perth Australia



Scan the QR code to view the Proactive video testimonial.



"Our customers are completely reliant on us for satellite communications and meeting their needs in their difficult and dangerous environment is a paramount consideration. What keeps me saying "yes" to NewSat is because in addition to the fact that they continue to provide me with sound value propositions, they meet my three critical requirements for a brilliant business partnership; creative solutions, teamwork and price."

Marc LeGare, CEO – Proactive Communications, Inc., Texas USA



"We have to be confident with our ability to meet our customer's needs and NewSat's offering is integral to the success of that. We often recommend NewSat because they're a professional outfit and we have a long history and good relationship with them. We trust them with critical work of ours. They've got some very good facilities and are able to provide good services that others can't at competitive rates."

Glen Tindall, Senior Sales Director – SES World Skies, Sydney Australia



"NewSat are an obvious choice for a "Greenfields" project like Gorgon, a project that requires multiple communications solutions. NewSat are extremely reliable when it comes to bandwidth and operational delivery. They have a proven track record in delivering on service-level agreements, as well as providing unrivalled after-market support."

Daniel Garnsey, Commercial Manager – Amstar Communications, Perth Australia



"We have a good working relationship with NewSat. We speak the "same language", response time is excellent and it's a win-win situation for all of us. Their service works and it's reliable. There are other products around that don't. NewSat's backup and support is excellent. I've got the confidence that things will be put right with a sense of urgency with NewSat. I've had good experiences with them and they're extremely loyal. We have a partnership that works."

Lindsay Jorgensen, Managing Director – Hitron, Papua New Guinea

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10068-210711

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